

CENTRAL BANK OF EGYPT  
Egyptian Banking Institute



البنك المركزي المصري  
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F o r t h e f i r s t t i m e

# EBI SME Study Tour to

j n d i a



Designed addressing delegates of SME units at banks



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**The SME Unit** is pleased to announce the first Study Tour specially designed for the delegates representing SME Unit heads at banks and their deputies. The study tour will take place in India (Mumbai) during the period from June 17th-June 25th, 2011 (visits will take place during working days from Monday till Friday). India was chosen, being one of the developed countries in SME banking as well as its resemblance to the Egyptian market.

The Study Tour will include visits to various financial institutions and banks as well as governmental entities that support the SME sector in addition to special gathering with entrepreneurs.

**Study Tour Objectives:**

- Share and exchange experiences of SME financing, policies and procedures;
- Acquaint with SME banking International best practices;
- Observe application of SME banking services and success stories;
- Learn relevant knowledge that will bolster delegates' capabilities within their banks; and
- Expand financial services to the SME segment.

**Target Audience:** SME Unit heads and their deputies.

**Tentative Program:**

**Day 1 Indian Institute of Banking & Finance:**

- Familiarization with the SME sector in India-class room activity.

**Day 2 Small Industries Development Bank of India (SIDBI):**

- Interactions with the officials of the bank that promotes the SME sector through policies and regulations.

**Day 3 Visit to two commercial banks having SME business:**

- Share and exchange experiences and be introduced to best practices of SME Banking.
- Visit to a SME cluster.
- Understand the MSME in action.

**Day 4 Visit to a bigger SME, away from Mumbai field visit to get acquainted with challenges and obstacles facing:**

- SMEs access to finance and the financial sectors' efforts for support.

**Day 5 Interactions with the officials from controlling offices of Commercial banks overseeing the SME function:**

- Understand the lending techniques, problems, nursing of sick units etc.

**Date:** June 17th-June 25th, 2011

**Fees:** LE 22,000 (Twenty two thousand Egyptian Pounds) fees include accommodation for eight nights on BB basis-airfare ticket (economy)-internal transportation and sight seeing - administration fees.

For further information:

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